



Mike Beale

Director of Development

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BACKGROUND

Motivated, goal-oriented professional with experience in project management, grants, land use planning, real estate, and economic development.

EDUCATION –

University of Wisconsin-Madison

MS Urban and Regional Planning (Land Use and Environmental Policy)
2012-2014

University of Wisconsin-Milwaukee

BA Geography & History
2007-2012

Georgetown University

Coursework in Advanced Budget and Appropriations & Congressional Affairs
2015

University of Munich

Coursework in Politics, Economies, and Societies of a Changing Middle East
August – September 2016

SOFTWARE PROFICIENCY –

Microsoft Office, Microsoft Project, ArcGIS, Adobe InDesign/Photoshop, Google Sketchup, Monday.com, etc.

EXPERIENCE

March 2024 – Present

Director of Development • Becker Professional Services, LLC
• Lead economic development and planning consulting projects in communities across the upper Midwest.

October 2021 – March 2024

Economic Development Specialist • City of Sun Prairie, WI
• Coordinate business attraction and retention through grant applications, TIF incentive, real estate negotiations, etc.

July 2021 – October 2021

Land Use Planner • Southeast Wisconsin Regional Planning Commission
• Assisted communities with comprehensive plans and land use planning.

June 2017 – July 2021

Project Management Team Lead • Amtelco
• Oversaw the implementation of telecommunications and infrastructure projects in healthcare organizations across the US.

October 2016 – May 2017

Real Estate Development Coordinator • Gorman & Company
• Coordinated due diligence and real estate development projects in Colorado and Florida.

June 2014 – July 2016

Community Planning and Development Representative • US Dept of Housing and Urban Development
• Presidential Management Fellowship; training the next generation of leaders in the Federal Government. Tasked with administering grants in the State of Wisconsin.